



Features Chart by  
Upgrade Audience

Sage 50 ACT! 2008 Features	ACT! v6	ACT! v7	ACT! Prem v7	ACT! v8	ACT! Prem v8	ACT! 2007 (v9)	ACT! Prem 2007 (v9)
<b>Organize contacts and leads</b>							
Company Records		✓	✓	✓	✓	✓	✓
Contacts linked to Companies		✓	✓	✓	✓	✓	✓
Unlimited Secondary Contacts		✓	✓	✓	✓	✓	✓
Separate Notes and History tabs		✓	✓	✓	✓	✓	✓
Notes and History shared between Contacts		✓	✓	✓	✓	✓	✓
Rich Text Formatting including colors, bullets, graphics, URLs		✓	✓	✓	✓	✓	✓
Groups with 15 levels of hierarchy (14 Subgroups)		✓	✓	✓	✓	✓	✓
Dynamic Membership		✓	✓	✓	✓	✓	✓
Attach documents to Activities and History		✓	✓	✓	✓	✓	✓
Synchronize Attachments		✓	✓	✓	✓	✓	✓
Hyperlink to Companies from Contact List view				✓	✓	✓	✓
Split Panel Note Preview						✓	✓
Specify Linked Contact/Company Fields						✓	✓
Add document shortcuts to Activity and History items	✓						
List Edit Mode	✓						
Consistent Labels within Groups and Companies	✓						
Duplicate Checking for Groups and Companies							
Duplicate checking by first and last name	✓						
Group and Company Hierarchy							
Advanced Queries for Groups and Companies							
<b>Manage daily responsibilities</b>							
Rich Text Formatting in Activity details		✓	✓	✓	✓	✓	✓
5 Calendar views including Daily, Weekly, and Monthly		✓	✓	✓	✓	✓	✓
View global events		✓	✓	✓	✓	✓	✓
View other users' Calendars	✓		✓		✓		✓
Group scheduling			✓		✓		✓
Manage Resources including Conference Rooms, Equipment, etc.			✓		✓		✓
Change activity organizer	✓			✓	✓	✓	✓
Automatic Outlook Calendar sync							✓
<b>Track sales opportunities</b>							
Opportunity list view		✓	✓	✓	✓	✓	✓
Opportunity Look-ups		✓	✓	✓	✓	✓	✓
Forecasting tools		✓	✓	✓	✓	✓	✓
Instant Quotes		✓	✓	✓	✓	✓	✓
20+ pre-formatted/re-designed Sales reports		✓	✓	✓	✓	✓	✓
Graphical sales pipeline with drill down to see opportunity details		✓	✓	✓	✓	✓	✓
Export to Excel®		✓	✓	✓	✓	✓	✓
Multiple built-in ACT! sales processes		✓	✓	✓	✓	✓	✓
Track multiple products		✓	✓	✓	✓	✓	✓
Generate and import product list		✓	✓	✓	✓	✓	✓
Share drop-down lists across different fields		✓	✓	✓	✓	✓	✓
Customizable opportunity field names and types with drop-down lists					✓		✓
Multiple Contacts per Opportunity							
Opportunity List Details		✓	✓				
Opportunity Date Fields					✓		
<b>Communicate more effectively</b>							
Built-in Spell Checker		✓	✓	✓	✓	✓	✓
Improved Mail Merge		✓	✓	✓	✓	✓	✓
Validate and correct addresses during Mail Merge		✓	✓	✓	✓	✓	✓

Sage 50 ACT! 2008 Features	ACT! v6	ACT! v7	ACT! Prem v7	ACT! v8	ACT! Prem v8	ACT! 2007 (v9)	ACT! Prem 2007 (v9)
ACT! E-mail Find		✓	✓	✓	✓	✓	✓
Use ACT! as Outlook Address Book		✓	✓	✓	✓	✓	✓
ACT! E-mail Client integrated with Outlook®, Outlook Express®, or Lotus Notes®	✓			✓	✓	✓	✓
Direct integration with Outlook						✓	✓
Create ACT! Contact from Outlook e-mail						✓	✓
Attach Outlook E-mail to ACT! Contacts						✓	✓
Specify default history types and create ACT! history from Outlook						✓	✓
Last E-mail field						✓	✓
<b>Gain business insight</b>							
Customizable Priority, Activity, and History types		✓	✓	✓	✓	✓	✓
Save Look-ups as Groups		✓	✓	✓	✓	✓	✓
Customizable drop-downs; utilize multi-select values		✓	✓	✓	✓	✓	✓
Field types – Picture, Yes/No, Memo, E-mail		✓	✓	✓	✓	✓	✓
Tree view for Companies				✓	✓	✓	✓
View all Group Associations	✓			✓	✓	✓	✓
Look-up Indicator	✓					✓	✓
Edit existing Queries	✓					✓	✓
Advanced Keyword Search	✓					✓	✓
ACT! Dashboard							
ACT! Premium Dashboard							
<b>Accommodate large teams</b>							
View team memberships					✓		✓
Five security levels		✓	✓	✓	✓	✓	✓
Query Based Sync		✓	✓	✓	✓	✓	✓
Scalability to accommodate large teams of users			✓		✓		✓
Mark Notes and Opportunities as Private		✓	✓	✓	✓	✓	✓
Improved administration for remote users				✓	✓	✓	✓
Support for Non-Local Machine Administrators				✓	✓	✓	✓
Automatic database sync and backup					✓		✓
Grant Contact access en masse					✓		✓
Look-up Contacts by access					✓		✓
Custom user permissions					✓		✓
Silent Install					✓		✓
Password rules						✓	✓
Secure Notes, History, and Opportunities en masse						✓	✓
Field level security							✓
Automatic database maintenance							✓
Company Security							
Group and Company Security							
<b>Access while mobile or remote</b>							
Print any ACT! calendar template with the contact phone number	✓			✓	✓	✓	✓
Citrix® or Terminal Services support				✓	✓	✓	✓
Windows® Mobile 5.0				✓	✓	✓	✓
BlackBerry®				✓	✓	✓	✓
<b>Integrate with accounting solutions</b>							
Sage Instant Accounts	✓	✓	✓	✓	✓	✓	✓
Sage 50 Accounts	✓	✓	✓	✓	✓	✓	✓

**Please note:** The left hand column is a list of features in Sage 50 ACT! 2008 (v10). The other columns indicate features in that version of ACT!

**For further information on Sage 50 ACT! or Sage 50 ACT! Premium software, please call the ACT! Sales Team on 0845 245 0276 or visit [www.sage.co.uk/act](http://www.sage.co.uk/act)**

The ACT! product range can be bought through a variety of different channels:

- direct from Sage (including from our online shop – [www.sage.co.uk/shop](http://www.sage.co.uk/shop))
- from many retail stores
- from an ACT! Business Partner



Sage (UK) Limited,  
North Park,  
Newcastle upon Tyne,  
NE13 9AA

Tel 0191 294 3000  
Fax 0845 245 0298  
[www.sage.co.uk](http://www.sage.co.uk)